



Across

- 1 Either a change in Demographics such as a population increase or decrease may alter demand. This a _____ force that influences value. (6)
- 2 An area of complimentary land uses is a _____ > (12)
- 6 Supply and demand exert pressure on prices through market _____. (11)
- 7 Public services, Local building codes, National, State, and local polices are examples of _____ forces that influence value. (12)
- 8 At the point of _____ prices are

- generally fairly close to the costs to produce the item. (11)
- 9 Natural barriers, Man-Made features, climatic conditions, topography and soils conditions are all _____ forces that influence demand (13)

Down

- 1 In theory no one will spend more money for a property than it would cost to buy similar land and build a similar structure on it. What principle affirms that when several similar or commensurate properties, goods or services are available, the one with the lowest price will attract the greatest demand and

- widest distribution? (12)
- 3 _____ forces effect a population's purchasing power which limits the quantity and quality of affordable real estate and directly influences demand. (8)
- 4 Neighborhood Life cycles are reflected in 4 natural changes which affect their character, desirability, and the value of real estate located there. These life cycles are Growth, Stability, Decline and _____ . (14)
- 5 The law of _____ and Demand is the most fundamental of all economic

principles. (6)